



## CASE STUDY: Buckingham Place Luxury Apartment Community

*Des Plaines, Illinois*

### Opportunity Knocks.

Scope of Work: Quick turn of pre-hung Lynden interior doors from Hines's custom millwork shop for a five story masonry/precast concrete wrap apartment complex with 267 units.

Developer: Wingspan Development Group, LLC

General Contractor: Nicholas & Associates, Inc.

Door & Hardware Contractor: Architectural Door Solutions, Inc.

Construction Timeline: 16 months from start to occupancy



When Architectural Door Solutions, a division of Nicholas & Associates, needed a quick turn to get doors installed in their new apartment community their Lynden Door sales team knew exactly who to turn to—Hines Supply. With doors already purchased, four additional floors of doors to install and their current vendor running weeks behind schedule, the Hines team knew they had to think outside the box. The goal was to help the customer keep their project on track and support their whatever it takes approach to ensure quality and lasting relationships.

While Hines typically doesn't hang doors already purchased through another source, they knew their only solution was to pre-hang the doors in their millwork shop. The result? Pre-hung doors, ready for installation, in just three days.

Bill Gorski, Hines sales representative shared "We would have never been able to turn this project so quickly if it weren't for our dedicated millwork shop. We have an exceptional group of people, from our shop technicians to the Lynden Door team. We saved our customer headaches, time and money, which has led to additional projects."

 **Lynden Door**

**HinesSupply.com**